





## Joseph P. Martinez

Shareholder

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Mr. Martinez is a shareholder of the firm practicing in the areas of real estate and business transactions. Mr. Martinez represents real property and business owners, investors, and managers, as well as developers, landlords, tenants, borrowers, and lenders. His expertise encompasses a variety of sophisticated matters, including acquisitions, dispositions, equity investment, development, leasing, and secured lending transactions. He is also the Group Leader of the Cross-Border Practice Group, working in the areas of in-bound U.S./Mexico real estate and business transactions. Mr. Martinez is fluent in Spanish and English.

### Practice Groups

- Banking & Finance
- Business Law
- Construction Law & Construction Litigation
- Finance/Corporate & Securities
- Intellectual Property
- Real Property Development & Litigation
- Real Property
- Cross-Border

### Education

Mr. Martinez earned his B.A., *cum laude*, from Harvard College in 1992 with a concentration in Economics. He earned his J.D. from Harvard Law School in 1996 where he served as Editor-in-Chief of the *Harvard Latino Law Review*.

### Representative Matters

- Represents urban and suburban residential, mixed-use and commercial real estate developers in documentation, negotiation and closing of purchase and sale transactions, leasing transactions and secured finance transactions
- Represents interests of companies engaged in residential, mixed-use and commercial real estate development, investment and management transactions
- Represents lenders and borrowers in documentation, negotiation and closing of commercial real estate-secured mortgage loan transactions (involving acquisition and development, construction, ground lease and(or) permanent financing for office, hotel, retail, commercial, industrial and multi-family properties)
- Represents lenders and borrowers in documentation, negotiation and closing of personal property-secured loan transactions (involving intellectual property, negotiable instruments, stock/marketable securities portfolios, accounts receivable, life insurance, aircraft, watercraft and equipment collateral)
- Represents borrowers in documentation, negotiation and closing of commercial real estate-secured conduit mortgage loan transactions and defeasance transactions
- Represents landlords and tenants in documentation, negotiation and execution of office, retail, commercial and industrial real estate leasing transactions
- Represents real estate interests of companies engaged in corporate merger and acquisition transactions
- Represents real estate interests of companies engaged in bond financing transactions
- Represents interests of owners, investors, borrowers and lenders in distressed commercial real estate transactions

## Professional Affiliations & Admissions

- United States Supreme Court
- United States Ninth Circuit Court of Appeals
- United States District Court for the Northern District of California
- United States District Court for the Southern District of California
- Supreme Court of California
- State Bar of California
- California Lawyers Association, Agribusiness Committee, Co-Chairman (2006)
- California Lawyers Association, Financial Institutions Committee
- San Diego County Bar Association, Real Property Law Section and Business Law Section

## Community Affiliations

- Southwestern College Foundation (Director)
- Sharp Chula Vista Medical Center (Director)
- San Diego Padres, Hispanic Community Advisory Council (Member)
- Red Cross of San Diego and Imperial Counties (Director)
- San Diego New Children's Museum (Past Director)

## Professional Awards & Honors

- Named as one of San Diego's Best Attorneys by *San Diego Metro Magazine* (2017)
- Named as one of San Diego's Influential Leaders by *The Daily Transcript* (2018)

## Personal

Mr. Martinez enjoys running, mountain biking, hiking, fishing and camping in the great outdoors, he is a life-long fan of the San Diego Padres and the "San Diego" Chargers, and he volunteers his time to improve Spanish and English literacy in children at local elementary schools.